

WEEE Insight

The Essential Guide to B2B Producer Compliance



WEEE Regulations

The Waste Electrical and Electronic Equipment (WEEE) Directive was incorporated into UK Law as the WEEE Regulations in Jan 2007. The WEEE Regulations place responsibilities on Producers (Manufacturers, Importers or Re-branders) of Electrical and Electronic Equipment (EEE) which is placed on the UK market. These producers are now required by law to register with a Producer Compliance Scheme (PCS).

How do I select an appropriate PCS?

Finding the appropriate PCS when the membership offers are so varied can be confusing, especially if you are a producer of both Business to Consumer (B2C) and Business to Business (B2B) EEE. However, by understanding some of the basic requirements becoming compliant is a fairly simple process.

There are PCSs that are specific to B2B and B2C and there are those that do both. The golden rule when deciding on the appropriate PCS for you is to do comparisons and ensure when you do them that you are comparing "Apples with Apples". Cheap, initial offers may seem good but it's the costs that are not declared that you need to be wary of.

Don't be fooled by statements such as:

- "It will be too expensive to run your own scheme"
- "It is much cheaper to be with a single scheme for B2B and B2C"
- "We are the preferred PCS for your particular sector"
- "We have the cheapest membership fees"
- "We are the largest compliance scheme"
- "We are a not-for-profit organisation"
- "WEEE compliance from £3 per tonne"

The Essential Guide to producers of B2B only

When registering as a B2B Producer you will be required to pay an Environment Agency fee which is standard across all PCSs.

Membership fees however are not and we believe that by asking the following relevant questions you will be able to make an educated decision on which PCS is best for you.

1. Based on the quantities of EEE I place on the UK Market would it be cost effective to run my own compliance scheme?
2. What is the cost of Membership and:
 - What do I get for that?
 - Are there any additional charges I will need to pay?
 - Does it place any obligation on me to inform my customers?
 - Do I have the ability to complete my returns online?
3. I only sell my electronic equipment in to the B2B market, what options are available to me under the Regulations?
4. What are the costs associated with collecting returned WEEE from my location and do I pay this in advance?

These questions may seem confusing but it is essential that you understand them and the answers provided to ensure you do not pay more than you need to. As a Producer you have to join a PCS, just make sure you get cost effective compliance.

"We are passionate in the belief that B2B WEEE recycling should not be paid for in advance unless part of a fixed price compliance offer"

Barry Groves, CEO, Northern Compliance

Northern Compliance B2B Fixed Price Compliance

We know we are cost effective and pride ourselves on the level of service and continued support we offer to our members. Our B2B prices below are based upon a member operating under Regulation 9.2 in 2009 and 2010.

Band	Turnover in £s *	PCS Registration Fee
One	Below VAT	£150.00
Two	Up to 250K	£275.00
Three	Up to 500K	£550.00
Four	Up to 1m	£775.00
Five	Up to 5m	**
Six	Over 10m	**

* Based on turnover associated with EEE ** Dependent on Category of WEEE produced and method

What service do I get for my fixed compliance fee?

- Comprehensive Toolkit Enabling Compliance With
 - EN 50419 (2006)
 - Hazardous Waste Regulations
 - Product ID Marks
 - EP 40 & 41 where appropriate
 - Regulation 9.2
- Online Homepage Enabling
 - Quarterly EA Returns
 - Mandatory Information Changes
 - WEEE 'E' Collection Request
 - Company Compliance Status Report
- Annual WEEE Audit Free of Charge
- Free EEE & WEEE Helpline with true experts



“Following a WEEE Compliance Comparison Quote in 2008 Weeeco’s recommendations reduced our compliance costs by at least 25% for 2009 and I recommend all organisations take the test”

David Morril, Purchasing Director, Icetech Ltd

Request your B2B/B2C WEEE Compliance Comparison Quote

Three ways in which to obtain a Comparison quote:

1. Call 0191 423 6232 and have ready the information required in the below form
2. Email info@weeeco.com with the information on the below form
3. Complete the below form and forward to: Design Works, William Street, Gateshead, NE10 0JP or Fax 0191 423 6233

Questions?	Answers/Tick as Appropriate		
1a. Company Name			
1b. WEEE Number	WEE/		
2. Company Annual Turnover	More than £1m	Less than £1m	Below VAT
3a. Turnover value of the B2C EEE placed on UK market	Up to £250K	Up to £500K	Up to & over £1m
3b. Turnover Value of the B2B EEE placed on UK market	Up to £250K	Up to £500K	Up to & over £1m
4. Short Description of Products			
5. Contact First Name			
6. Contact Surname			
7. Contact Position			
8. Contact Telephone			
9. Contact E Mail			

On receipt of the above form Weeeco will send you a fully priced quote for compliance 2009 for unregistered and compliance 2010 for existing producers

Business Delivery Partners



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